

HINO ADVANTAGE

hino.com.au



DRIVEN TO DO MORE FOR YOU.

THAT'S HINO **ADVANTAGE**



A Toyota Group Company

 **HINO**
A BETTER CLASS OF TRUCK

MORE SUPPORT, MORE SOLUTIONS, MORE FOR YOU.

The day you purchase your famously reliable Hino truck is not the end of our relationship, it's only the beginning. We're committed to being by your side for the long road ahead, doing everything we can to make it a more satisfying and profitable journey for you.

So we've drawn on over 50-years of experience in Australia, as well as our long-standing association with the Toyota Motor Company, to develop a range of support solutions to deliver a comprehensive customer care program.

It's called Hino Advantage and it guarantees you a whole range of innovative business-building benefits that will save you money and worry.

It features programs and ideas that can help reduce your costs and extend the life of your vehicle. Business solutions that can dramatically increase your operational efficiency. And service initiatives that come to your aid whenever you need us.

We're determined to keep Hino Advantage constantly evolving and improving, always finding new ways to advantage your business.

Because at Hino we're driven to do more for you.



YOU'RE OFF TO A GREAT START.

The moment you slide behind the wheel of your new Hino you know you've made the right choice. Every Hino truck is conceived, designed and engineered under three strict brand attributes: **Quality, Durability and Reliability (QDR)**.

Combined with our relentless drive for technological innovation and investment in R&D, you can trust Hino to deliver superior performance, fuel efficiency and ROI for you over the long haul.

You will enjoy the ride ahead even more knowing that continually improving safety, economy and environmental responsibility are guiding company principles.



HELPING YOU MAKE BETTER BUSINESS DECISIONS.

With Hino Advantage, we're here to help you run your business more efficiently and profitably with Hino Traq – our innovative telematics system.

Now you can be linked to your trucks or fleet 24/7 in real time, receiving reports on everything that counts. All the vitally important, highly detailed data that can build your business. With Hino Traq you'll get reports delivered to your device on fuel efficiency. Optimising safety. Analysing and comparing driver

performance. Up to the minute, pinpoint-accurate truck locations. Plus a wealth of associated fleet intelligence which, when harnessed and cross analysed, can dramatically improve your operational efficiency and business decision making.

So welcome to telematics. Welcome to the world of Hino Traq.



ALWAYS AT YOUR SERVICE.

Longer trucking life, lower overall business operating costs for you... that's the way we drive our entire approach to servicing and maintenance, an essential and recurring operational cost. That's why servicing your truck at a Hino genuine dealer matters.

All Hino service technicians go through an induction program, and are mentored by highly skilled trainers and industry professionals. And the network of premium service keeps expanding; Hino has over 60 service centres and dealers across Australia. They'll make sure your truck runs and keeps running.

No costly mistakes or breakdowns, just outstanding long term performance and productivity. And that's another Hino Advantage.

For even greater peace of mind, you have the option of a **Service Agreement** with a set monthly fee or extending to a **5 Year Warranty**.

Many fleet customers also derive great benefit from our low cost, high value, tailored **fleet training service programs**.

Plus, with **Capped Price Servicing**** on all Euro 5 models, it is now possible for you to reliably budget ahead giving you yet another opportunity to get more out of your business.

**Service offer applies to all Euro 5 models and is available only at participating Hino dealerships. Pricing will be reviewed on or before 31 December each year and Hino Australia will publish the Hino Capped Service Price that will apply from 31 January the following year on www.hino.com.au. For details on pricing, items not included in the Capped Service Price and full terms and conditions visit www.hino.com.au/service/



A GENUINE OPERATING ADVANTAGE.

Give your business an advantage when using our competitively priced Hino genuine parts. Every single one has been designed, engineered and tested to meet the original manufacturing standards and will fit first time, every time. Providing you with the overall reassurance your truck will never let you down, no matter what conditions you put it through.

Similarly, Hino genuine accessories are engineered to exceed the toughest of conditions, so you can

rest assure you are getting the best quality. And if you get your Hino genuine parts or accessories fitted by an authorised Hino dealer, you're fully covered for parts and labour for three years* no matter how far you travel.

* Please see website for full terms and conditions on 3 years unlimited kilometre parts warranty and accessories warranty.



FINANCING YOUR GROWTH.

Don't be surprised that with all this valuable business help, that you'll soon be in a position to expand and grow.

Backed by the strength of Toyota Finance, Hino Financial Services offers a range of flexible finance options - such as a Hino Business Vehicle Loan or Hino Fleet Financing.[^]

There is no smarter way to finance a truck best designed to suit your business needs.

[^]Approved applicants only. Terms and conditions apply. Hino Financial Services is a division of Toyota Finance Australia Limited ABN 48 002 435 181, AFSL and Australian Credit Licence 392536.



TAKING CARE OF YOU PERSONALLY.

The in-house Hino Care Centre provides customers with a complete support solution by connecting you directly to the centre of operations. Giving you access to every part of Hino Advantage quickly and easily.

Whether you have a specific detailed question about the Hino model range, or require assistance with Hino Traq, have a general warranty enquiry, or simply want information or advice, you'll have your call answered by real people who take a real interest in you and your business.

Our experienced trained Care Centre representatives are always happy to help.

GOING THE EXTRA MILE.

Flat tyre in the middle of nowhere? Trust Hino to be there to help with Hino Roadside Assist.

Manned by top professionals and operating 24/7, Hino Roadside Assist covers you for the first 3 years of your vehicle's life, free of charge.[#]

[#]For further details on coverage offered by Hino Roadside assist, see website.



ONE BIG GROUP DRIVEN TO DO MORE FOR YOU.

It's a good feeling knowing that whenever you have a service or mechanical need, there are over 60 Hino service centres and dealerships standing by to help.

It's an even better feeling knowing that Hino Australia is proud to be part of the Toyota Group of Companies, one of the world's most customer and service focused corporations.

A good example of this thinking is One Toyota - Hino Australia, Toyota Fleet, Lexus, Toyota Material Handling and Toyota Fleet Management, all together under one umbrella - to offer you Australia's only complete fleet solution.

Suddenly, sourcing and managing your complete fleet needs - trucks, cars, prestige vehicles, forklifts, finance and more - is streamlined, affordable and easy.

Plus, with over 50 years experience in Australia, you will see today and tomorrow, from top to bottom, we're driven to do more for you.

To find your nearest dealer, simply visit www.hino.com.au/dealer

A Toyota Group Company





For further information about Hino Advantage visit hino.com.au or call 1300 014 466

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